

# CONNECTIONS

NEWS FOR ETHANOL PLANT MAINTENANCE MANAGERS AND ENGINEERS THAT KEEPS EVERYTHING MOVING.

FALL, 2007 VOL. 1



## Expert Alley

**He knows the importance of speed to be successful – meet Dennis Renfrow, Central States Group Sales Rep for 15 years.**

When your livelihood depends upon your ability to quickly respond to challenges, you rely on a trustworthy partner who shares your appreciation for prompt service.

“Speediness” is a way of life for Dennis Renfrow. As an avid drag racing driver for 25 years, he acknowledges that he has always been “mechanically inclined,” and his lifelong interest translates into his vast knowledge of valve automation, as well as the other products and services offered by Central States Group.

The native Omahan says he is extremely proud to represent a company that clocks nearly 40 years of experience as an industrial supplier. “Central States Group has a reputation for adding value for our customers through excellent service and knowledgeable staff. I am committed to providing outstanding service to assist Maintenance Managers and Plant Engineers with their routine – and unanticipated – maintenance projects.”

So when you want to hit the track and meet your “need for speed,” please call Dennis Renfrow.



*Dennis Renfrow and his dragster – He goes full throttle when it comes to customer service.*

## International Ethanol Workshop reveals newest trends, rewards our customers for loyalty.

In our fast-paced and ever-changing industry, Central States Group Ethanol/Renewable Fuels Division strives to stay on top of trends and share knowledge with our valued customers. During the recent Fuel Ethanol Workshop (FEW) in St. Louis, “We confirmed how much this industry has grown, nationally and internationally,” said Patty Lundgren, Sales Manager – Pipe, Valves and Fittings, Central States Group. “With the expansion

or construction of new production plants, Central States Group is positioned well to provide timely service and quality products.”

The workshop also provided representatives from Central States Group Ethanol/Renewable Fuels Division the opportunity to interact with others in the ethanol production business, including clients.



Congratulations **Duane Kristensen** of Chief Ethanol Fuels, Inc. Duane won the Olympus EVOLT E-500 Digital SLR Camera Kit given away at our booth.

## Need a butterfly valve tomorrow?

Consistent and constant flow is crucial – don’t let a butterfly valve slow down your production schedule! Central States Group Ethanol/Renewable Fuels Division stocks a large selection of high performance butterfly valves, from 2” to 24”, Class 150 in carbon steel and stainless steel body styles.

Fast, efficient and reliable...Central States Group Ethanol/Renewable Fuels Division is dedicated to providing you with the Right Part – Right on Time.®

  
**Central States Group**  
 ETHANOL/RENEWABLE FUELS DIVISION  
*Right Product. Right on Time.®*

**Call us toll-free  
 to order anytime:  
 1-800-318-2747**





**PRODUCT  
CENTRAL**

## Everything you ever wanted to know about Dual Nozzles.

To operate at full capacity, your tanks need to be as clean and smoothly running as possible. Central States Group Ethanol/Renewable Fuels Division offers a wide range of Sellers® Cleaning Systems products, including the **Model 360-2, Two Nozzle Rotary Tank Cleaner**.

The dual nozzle configuration provides maximum cleaning flexibility, predictable cleaning results and minimum cleaning cycle time. With its stainless steel components, rugged construction and self-cleaning capability (eliminates deposit and bacterial buildup), the Model 360 ensures dependable performance and maintenance-free operation. Central States Group also offers repair service on these units with a 36 to 48 hour turnaround time.

**For more information on this and other high-quality products, contact us at 1-800-318-2747.**



## WAREHOUSE NEWS

### Custom Crate and Packing Systems

Custom-packaged orders help Maintenance Managers and Plant Engineers keep parts organized and easy to find. This is a new added-value service provided by the experts at Central States Group Ethanol/Renewable Fuels Division. Other services we offer include:

- Plant site visit to assist in creating a parts inventory supply storage system
- “Bin” items system proposals
- Identifying future parts needs to answer unforeseen repair projects in a timely manner
- Creating custom reports for clients
- Implementing a parts number cross-reference system
- Working with you to meet your specific needs when it comes to parts, ordering, inventory control, order history and much more.

Our aim is to make it easier to do business with us, while helping to improve your bottom line.



### Right Part. Right on Time® works for Heartland Grain Fuels.

*“I would like to thank Central States Group for all their help and support with our recent ethanol plant expansion. The timely delivery of pipe, fittings and other process equipment was a large factor in the successful completion of our project.”*

*Central States Group maintains an impressive array of products and hard-to-find equipment, including items that usually require a long lead-time.*

*Especially helpful were the special arrangements to locate items outside business hours and the arrangement of expedited and overnight delivery.”*

**Jim Lane, Plant Engineer**  
Heartland Grain Fuels, Aberdeen, SD



## Central States Group

ETHANOL/RENEWABLE FUELS DIVISION

*Right Product. Right on Time.®*

**800-318-2747**

[www.centralstatesgroup.com/ethanol](http://www.centralstatesgroup.com/ethanol)



Three locations central to ethanol plants everywhere:

Corporate Headquarters  
8720 South 137<sup>th</sup> Circle  
Omaha, NE 68138

520 50<sup>th</sup> Avenue Dr. SW  
Cedar Rapids, IA 52404

5104 Hillsboro Avenue N  
New Hope, MN 55428

Corporate Headquarters  
8720 South 137<sup>th</sup> Circle • Omaha, NE 68138

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ETHANOL/RENEWABLE FUELS DIVISION

**Central States Group**

