

CONNECTIONS

NEWS FOR MAINTENANCE MANAGERS TO KEEP THINGS FLOWING SMOOTHLY. **SUMMER, 2008 VOL. 2**

■ Central States, Mueller connect to benefit customers.



Mueller Sales Corp. is now a division of Central States Group. The merger provides customers with access to professional expertise and an even wider range of fluid handling products. "Our working partnership is focused on keeping client operations running smoothly," said Mike Vezina, General Manager, Mueller Sales.

"The acquisition of Mueller is a natural extension of Central States Group's business, as Mueller's expertise in process controls and instrumentation complements our extensive in-stock fluid handling equipment," said Steve Anderson, President, Central States Group. Anderson added that Mueller's customer service-oriented philosophy mirrors that of Central States', ensuring customers of superior quality sales and service.

Founded in 1971, Central States Group is a distributor of PVF, pumps, and process controls

and instrumentation for industrial fluid handling. Central States Group includes Central States Industrial Supply – a PVF supplier; CPI Sales, Inc. – a distributor of industrial and sanitary pumps; and now, Mueller Sales. Central States Group has three business locations: Corporate Headquarters in Omaha, Nebraska, and satellite offices in Cedar Rapids, Iowa, and Minneapolis, Minnesota.

Mueller Sales was founded in Minneapolis, Minn., in 1946. In addition to a complete selection of process controls and instrumentation, Mueller offers professional services including calibration capabilities; filling and attaching remote seals; cleaning of gauges, valves, and other components for oxygen service; customized systems; valve automation; field service; and technical support and training.

■ Expert Alley



'My goal is to maximize the operations of our customers.'

Randy Brekke, Outside Sales, Mueller Sales, brings more than 30 years of knowledge and experience in the instrumentation and manufacturing industries to his position.

"My key strength is my ability to assist clients in designing and developing systems to better maximize their operations," Randy says. "I enjoy educating clients about our products and the products' capabilities as related to their business." By working directly with Mueller's engineers and instrument professionals, he finds opportunities in system design that benefit the customer.

Randy's sales area includes Iowa, northwestern Illinois, and southern Wisconsin. A native of Minnesota, and a graduate of Luther College in Iowa, Randy lives in Hiawatha, Iowa, with his wife and son.

For a whole new level of performance, contact Randy or one of the other professionals at Central States Group and Mueller Sales, at **1-800-383-2747**.

Everything maintenance managers need to keep things flowing smoothly.

With our combined operations, Central States Group and Mueller Sales offer customers a comprehensive line of products, timely and proactive customer service, and advanced technical expertise. The following is a sampling of the products and brands available:

- Pipe & fittings
- Valves (*Crane, Sharpe, Nibco, Parker, Apollo, and more*)
- Steam specialties
- Industrial pumps
- Special application pumps
- Sanitary pumps/process equipment
- Flow meters & controls
- Pressure instrumentation

- Temperature, dew point & humidity equipment
- Level, controls & tank specialties
- pH, ORP & conductivity
- Freeze & weather protection
- Hydronic system equipment
- Noise & vibration equipment
- Electronic integration, controllers & recorders
- Compressed air/gas dryers

To find out more, and order products, call 1-800-383-2747, or go to www.centralstatesgroup.com



**PRODUCT
CENTRAL**

When consistency is critical, look to Mueller's calibration capabilities.

Mueller's Metrology Lab performs calibrations of pressure, temperature, electronic, and other instrumentation and controls, using high accuracy primary and secondary standards traceable to the National Institute of Standards and Technology. The Lab is operated in compliance with NCSL Z540.1.

Exceptional turn-around times, extremely competitive pricing, and knowledgeable staff who accommodate customers' specific needs are just a few of the factors that distinguish Mueller's Metrology Lab as a leader in the industry.



Because of its specially developed manifolds, Mueller Sales can calibrate clients' customized equipment. The Lab can also repair a wide variety of equipment from many different manufacturers. Mueller provides both Lab and on-site calibrations, and sells top-quality calibration devices.

To schedule calibration, or to get more information on how the Metrology Lab can work for you, contact us at 1-800-383-2747.

Central States valve pros help clients take control.



To avoid costly delays, call Central States Group for the stock parts, hard-to-find items, or made-to-order products that are necessary to keep production flowing smoothly. We have the largest in-house supply of pipe, valves, and fittings to ensure prompt order fulfillment.

Our own on-site **Valve Automation Centers** enable us to customize valve assemblies according to plant specs, with rapid turnaround. All valves are inspected for proper trim and torque requirements per plant applications. Central States Group is equipped to automate and retrofit valves of all types.

Whether it's custom or stock, trust Central States Group to meet a production plant's PVF needs.

ANNOUNCING

Mueller Sales is now part of Central States Group!

Our merger provides you with more than a century of excellent service and proven product performance.

For ALL your fluid handling needs.

Read about it inside!



Central States Group

Central States Industrial Supply • CPI Sales • Mueller Sales

People Committed to Adding Value

Call us or visit our website today!

1-800-383-2747

www.centralstatesgroup.com

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